



APICS Pittsburgh Chapter #31 Newsletter

September 2010

Visit us online: www.apics-pgh.org

Volume 23, Number 2

Professional Development Meeting

Wednesday, Sept. 8, 2010

Rivertowne Pour House

Production & Inventory Management Journal

As an APICS member, you have access to a wide range of informative and educational materials. One is the [APICS Production and Inventory Management \(P&IM\) Journal](#), which is available on the APICS web site. This peer-reviewed journal publishes high-quality original manuscripts relevant to professional leaders, educators, and business students in the operations and supply chain management field. Articles cover a wide variety of traditional and nontraditional topics in manufacturing, service, distribution, and logistics.

Announcing the 2010 APICS Career Fair: Online and On-site at APICS 2010

The 2010 APICS Career Fair, with unprecedented opportunities for job seekers and employers, begins September 1. Job seekers in operations and supply chain management: Get ready to be noticed! Make sure your résumé is up to date and posted online at the APICS Career Center.

Stop by the Career Connections booth at the APICS International Conference & Expo October 18–20 to take advantage of career development presentations and information on how you can leverage your APICS membership and certification in your career.

Employers: Stay tuned for information on how you can turn a job listing in the 2010 APICS Career Fair into more than \$5,000 in exposure for your organization.

What You Need to Know about APICS 2010

Attend the 2010 APICS International Conference & Expo October 18–20, 2010, at Wynn Las Vegas in Las Vegas, Nevada, USA, to benefit from real-world education and best practices for global supply chain and operations management.

Expand your knowledge and skills by attending educational sessions in Learning Paths including global supply chain, planning and control of operations, lean, professional advancement, and more. Visit apicsconference.org to learn more.

Where:	Rivertowne Pour House 312 Center Road Monroeville, PA 15146
When:	Wednesday Sept, 8, 2010
RSVP:	Required by Friday, September 3, 2010. Call: Please call 1 866 MYAPICS (866-692-7427) Ext 105 or e-mail to: apics-pgh-pdm@hotmail.com . Reservations received after Sept. 3, 2010 will be assessed a \$5 late fee. No show reservations will be invoiced for the full cost. Please leave your name, daytime telephone number, and affiliation.
Cost:	\$12 for student members \$25 for APICS members \$30 for Visitors.
Agenda	5:30-6:00 P.M. Registration 6:00 - 8:00 P.M. Presentation, Tasting*, Dinner, Networking, Social Conversation, and great door prizes! *Note, valid ID needed to sample beers.

Welcome back after a summer of fantastic weather and fun. The past few months have been busy for the officers of your Pittsburgh chapter. They have been putting together a package of educational classes and formulating Professional Development Meetings for the upcoming year.

In July of this year, you received a special edition newsletter detailing course descriptions, dates and times for classes being offered this fall, projected classes for 2011, and where the first Professional Development Meeting will be held. To find out more information about educational offerings and Professional Development Meetings, check us out on the web at www.apics-pgh.org.

The Pittsburgh chapter has several experienced certification instructors that will educate you to give you professional strength and to get that competitive edge. If you are interested in taking certification classes or **your company is interested in being a host organization for the CPIM and CSCP exam preparation courses, please contact Jack Martis at 866-692-7427 extension 102 or jfm2620@comcast.net.**

In our continuing effort to meet the expectations of our membership, we will once again be sending out our annual survey this fall. Please take the time to respond to this survey, as your comments do matter. We want to hear from you personally as to what you feel will make your chapter work better for you. The membership and marketing teams will work together analyzing your responses to this annual survey, and make recommendations.

Take advantage of the **CAREER LINK** section on our web site. Employers seeking job candidates can post job openings by sending the job posting to James.Dobos.wt04@wharton.upenn.edu

Make your reservations now for the **APICS International Conference & Expo** in LAS VEGAS, Nevada from October 18-20, 2010. This year's theme is **Excellence in the New Normal**. Don't miss out on this opportunity to learn Best Practices for Global Supply Chain and Operations Management. Visit one of the most exciting cities in America and earn maintenance points while doing so! For more information about the International Conference & Expo log on to www.apics.org.

As always, thank you for being part of the APICS chapter. If you have any questions or comments, please feel free to contact me at 1-866 MY APICS X 100 or ed.giacchino@timet.com

“Advancing Productivity, Innovation and Competitive Success

Access to Aberdeen Research Repository

Activate Your Aberdeen Account! With the Aberdeen Research repository, greater value chain knowledge is at your fingertips. As a member of APICS you qualify for special, discounted pricing in Aberdeen Access providing actionable, highly targeted research collateral, such as supply chain, retail, manufacturing, information technology, finance, human resources, and product research and development.

Log on for links to Aberdeen's entire active research repository including:

- Hundreds of Benchmark and Best Practices Reports
- Business Value Research Analysis
- Research Briefs
- Market Perspectives
- Key Performance Indicators

This program, a \$995 per user value, is being presented to APICS members at no charge for a period of two years! To enroll or renew a registration with Aberdeen go to the following page on the APICS website: <http://www.apics.org/Membership/Categories/aberdeen.htm>. Take advantage of Aberdeen Access, with more than 5,500 research documents and growing daily. Aberdeen's research library helps APICS members discover the priorities of Best-in-Class enterprises.

CPIM Class – Detailed Scheduling and Planning

Location: Robert Morris Univ. Date: Tuesday, September 14, 2010 at 6:00 PM Instructor: Jack Martis

Course Description: Focus on the various techniques for material and capacity scheduling. Study detailed descriptions of material requirements planning (MRP), capacity requirements planning (CRP), inventory management practices, and procurement and supplier planning. Topics include: Recognizing Techniques and Practices of Inventory Management, Mechanics of the Detailed Material Planning Process, Planning Operations to Support the Priority Plan, and Planning Procurement and External Sources of Supply. **Cost: Members - \$399, Non-members - \$525.**

CPIM Class – Basics of Supply Chain Management

Location: Medrad - Cranberry Date: Tuesday, September 14, 2010 at 5:30 PM Instructor: Curt Zihmer

Course Description: This is an introductory course for production and inventory management personnel and CPIM candidates. This course provides basic definitions and concepts for planning and controlling the flow of materials into, through, and out of an organization. It explains fundamental relationships among the activities that occur in the supply chain from suppliers to customers. In addition, the course addresses types of manufacturing systems, forecasting, master planning, materials requirement planning (MRP), capacity management, production activity control, purchasing, inventory management, distribution, quality management, and Just-in-Time manufacturing. **Cost: Members - \$399, Non-members - \$525.**

CPIM Class – Master Planning of Resources

Location: TBD Date: Tuesday, September 14, 2010 at 5:30 PM Instructor: Kevin Kilmer

Course Description: Explore the processes used to develop sales and operations plans and identify and assess internal and external demand and forecasting requirements. The course focuses on the importance of producing achievable master schedules that are consistent with business policies, objectives, and resource constraints. Topics include: Demand Management, Sales and Operations Planning, Master Scheduling, and Measuring Business Performance. **Cost: Members - \$399, Non-members - \$525.**

CSCP Class – Certified Supply Chain Professional

**Location: Medrad - Cranberry Date: Thursday, September 23, 2010 at 5:30 PM
Instructors: Jim Dobos and Jack Martis**

The APICS CSCP brings your company's entire value chain into perspective. By giving you a truly end-to-end view of the supply chain, you become the expert, not just within your organization's walls—you become the global expert. From manufacturing to service, in business and consumer markets, the increasingly important role of effective supply chain management affects all organizations. Customer expectations are high—with the APICS CSCP, you can ensure that your company not only meets, but exceeds them. **Cost: Members - \$1,350, Non-members - \$1,650.**

**To register for any of these courses, please contact Jack Martis at
1-866-MY-APICS or 724-331-0866 or email to jfm2620@comcast.net.**

Classes Scheduled to start in January/February 2011

CPIM Class – Execution and Control of Operations - Robert Morris

CPIM Class – Master Planning of Resources - Medrad

CPIM Class – Detailed Scheduling and Planning - TBD

CPIM Class – Strategic Management of Resources – TBD

CSCP Class – Certified Supply Chain Professional - TBD

New Certifications:

Richard McKenna CSCP

Stephen Bass CSCP

Chia Ling Chen CSCP

Basics of Inventory Management

The APICS Pittsburgh Chapter is offering a **two-day workshop** on the Basics of Inventory Management which will be held at a site and time that will be determined.

This interactive workshop will provide in depth coverage of vital inventory management topics such as cycle counting, inventory control systems, material requirements planning and physical inventory.

This course is an ideal introduction to Inventory Management for newer employees as well as a valuable refresher for materials management veterans.

Ample time will be provided for group discussion of inventory management issues that are brought to the workshop. Also, each participant will receive a set of five participant workbooks, which will serve as a valuable reference resource long after the class is over.

The class hours are from 8:00 to 4:00 on the two days with lunch and refreshments included. The instructor is Jack Martis. Cost is \$399 for members and \$525 for non-members. This course has been well attended by participants from a wide range of companies and received very favorable reviews. Don't miss this opportunity to gain a wealth of inventory management knowledge in a short period of time.

Contact Jack Martis at 1-866-MY-APICS or 724-331-0866 or email at jfm2620@comcast.net.

CPIM Recertification

If you have previously attained a CPIM certification, but have lost it because you haven't met the maintenance requirements, we've got great news for you! Beginning in the third week of December 2010, APICS will offer a special CPIM Recertification Exam. The **APICS CPIM Recertification Exam** is a one-time opportunity for individuals whose CPIM credentials have expired. Instead of taking all five CPIM exams again, candidates are able to renew their certifications by taking only one exam.

The new exam will include 30 questions taken from each of the following CPIM Modules: DSP, ECO, MPR and SMR and will have a total of 120 multiple-choice items delivered in a three-hour exam. You must apply for eligibility in order to register and take the APICS CPIM Recertification Exam. There is a \$150 non-refundable application fee, plus a testing fee of \$425 for members, \$575 for non-members.

Now is a good time to recertify and keep your designation current while growing your global understanding and honing your production and inventory management skills. More information on the exam is available at this address: <http://www.apics.org/Certification/RecertificationExam.htm>

In conjunction with this opportunity, the Pittsburgh Chapter is offering a special CPIM Recertification Exam Prep class for individuals preparing to take the exam. This 10 session class will cover material from the MRP, DSP, ECO and SMR modules. The class will be taught by experienced instructors from the Pittsburgh Chapter. The class will be held at Medrad, starting at 5:30 PM on September 22, 2010. Fee for the class is \$399 for APICS members and \$525 for nonmembers.

This class is an excellent way to prepare for this important step in reestablishing your operations management credentials. For more information on the recertification class, please contact Jack Martis at 1-866-MY-APICS, ext. 102.

Training Grants Available from the Commonwealth of Pennsylvania

For the past ten years, the Commonwealth of Pennsylvania has offered qualified employers the opportunity to train new and existing employees through the Guaranteed Free Training (GFT) Program offered through the Workforce and Economic Development Network of Pennsylvania (WEDnetPA). A number of local companies in the Pittsburgh Chapter have used WEDnetPA grants to fund APICS certification training for their employees in the past. To participate in this program, the employer and employees must be qualified as follows:

Employer Qualifications

- Employers must be based in Pennsylvania or have a significant presence in the state.
- Point-of-sale retail businesses, gaming establishments, training vendors, employment agencies, government agencies, government-owned facilities, education and nonprofit entities are ineligible.
- Note: some unions, labor organizations and non-profit healthcare entities may qualify as exceptions. Please contact a WEDnetPA partner for more information.
- Employers with a high historical turnover rate (greater than 50%) may be declared ineligible.
- Prior grant recipients with a high employee turnover (greater than 40%) may be declared ineligible.
- Participation is limited to two years in a row and three out of the past five years.
- Training must commence within five months of the grant approval letter or by the end of the fiscal year, whichever comes first. If not, the funds will be forfeited.

Employee Qualifications

- Employees must be residents of Pennsylvania and employed in Pennsylvania.
- Employees must earn at least 150% of current federal minimum wage, excluding benefits.
- The jobs must be permanent full-time positions eligible for full-time benefits.

Additional information on the Guaranteed Free Training (GFT) Program can be found at: <http://www.wednetpa.com/> or call Jack Martis at 1-866-MY-APICS x102.

Membership Renewals:

Alexis Lozada CSCP	Jan Hoeter CSCP	Stephen Bass CSCP
Pat Bernhardt	Diana Hulme CPIM	Shutao Mi CPIM
John Hall	Nancy Kelly CPIM	John Roth
William Zeravica	John Ross	Beth Inks
Ashley Slater	Patrick Ross CSCP	Katie Ryan CSCP
Yunbeom Seo CPIM CSCP	Terry Hinton	John Lubic
Michael Harnish	Phil Elbaz	Richard Molder
Rebecca Craig Fulmer	Richard Very Jr CPIM	Susan Trkula CPIM
Amy Harshell CPIM	Carrie Strahin	John May C.P.M. CPIM
John Mawhinney CPIM	Joseph Rihn	Kelly Vottero Jr.
Kevin Coulter	Leann Goettel	Margaret Hagerman
Mary Ann Musick CPIM	Michael Ralph	Michele Charlier
Michon Olbeter	Robert Besterman CPIM	Sandy Ciccone
Mary Albin CSCP	Brant Olbeter	Charles Drennan CPIM
Sharon Long		

New Members:

Matthew Benton	Chris Zampogna	Samantha Woody
Brian Gorney	Adam Lardieri	Frank Schneider
Jody Mischik	Scott McCann	Amanda Petrovich
Bruce Patterson	Bo Litwiler	Beth Krivosh
Ben Jeffries	Kristina Baker	William Cotter
Ronald Junk	Pete Logan	David Zimmerman
Artem Kovalevskiy	Amber Suprano	

**2011 Supply Chain Management Scholarship and CPIM Classroom
Scholarship Competitions**

CPIM Classroom Scholarship

Submit By: November 5, 2010

This scholarship is offered to full time students for full CPIM course work in spring 2011. This will be awarded based on following essay:

“Building the Green Supply Chain: How Companies Can Drive Environmental and Bottom Line Benefits That Take an Organizational Culture Change and a Long Term Perspective”.

The scholarship finalist is required to give a short PowerPoint presentation, summarizing their paper during the January 2011 Professional Development Meeting.

Send cover page and essay to Johanna Freund, VP Student Affairs West at johannagf@comcast.net or 1326 Washington Road Pittsburgh, PA 15228

**Supply Chain Management Scholarship
Submit Between: January 1, 2011 and March 15, 2011**

This scholarship is offered to full time students for \$1,000 in the 2011-2012 academic year. This will be awarded based on following essay:

“Reducing Healthcare Costs Through Supply Chain Management: How Supply Chain Managers can reduce the costs of healthcare for their organizations”

The scholarship finalist is required to give a short PowerPoint presentation, summarizing their paper during the April 2011 Professional Development Meeting.

Send cover page and essay to Vinnie Scalamogna, VP Student Affairs East at vsca@comcast.net or 2219 Longview Drive, Greensburg, PA 15601

For more information, or to apply visit our website www.apics-pgh.org. All essays must adhere to essay guidelines and rules and must be submitted on time in order to be considered



**Professional Development Meeting
Rivertowne Pour House
Monroeville, PA
Wednesday, September 8, 2010**

Back by popular demand, we will kick off the PDM season with a visit to the Rivertowne Pour House in Monroeville. The proprietors will provide an insightful presentation on their brewing process as well as a firsthand account of the keys to running a popular restaurant. This is a unique opportunity for APICS members and guests to see firsthand how local entrepreneurs have built a successful business. Hospitality businesses present their own operational challenges. Don't miss out on what promises to be a great start to our 2010-2011 season.

Why the Rivertowne Pour House?

The Pour House has become a local favorite among patrons and critics alike. Post-Gazette food critic *Munch* particularly enjoyed his recent experience at Rivertowne:

A partnership between Christian Fyke and Joe Boros, who own two Rivertowne taverns (in Verona and North Huntingdon), and Andrew Maxwell, who previously was head brewer at John Harvard's Brew House in Wilkins. Joining Mr. Maxwell in brewing at this new spot is Barrett Goddard, former head brewer at the Johnstown Brewing Co., who trained with him. Diners sit on multiple levels and spaces, which are decorated in warm gold paint and light woods, around the high-capacity brewing and fermenting tanks. The 15-barrel, gas-fired lager system was customized, with help from others in the region's brewing fraternity, to brew lagers and ales.

Seventeen -- 17! -- house-made craft brews were on tap on Munch's visit with the BBBBOM, which caused in us a Pavlovian drool that would've made Homer Simpson proud ... mmmmmmm beeeeeeeer. While it was more than a little tempting to order 17 pints and a spatula to peel ourselves off the floor later on, Ben Franklin, our spiritual guide, would expect more temperate behavior. The solution was to order the Master Sampler -- 4-ounce servings of eight of the offerings. Rivertowne makes a nice array of hoppy and malty beers -- the Scottish Ale, IPA and Bock among them....

As you can tell, the guys at the Pour House know how to brew good beer. They also know how to run a profitable business. This is evidenced by the fact that they now operate 4 popular pubs in the Pittsburgh area. The newest of these opened this year on the North Shore between Heinz Field and PNC Park.

For more information, please check out the Rivertowne website, at www.myrivertowne.com

Advertise your business or service in APICS Pittsburgh Chapter Newsletter

Are you interested in reaching an audience focused on Operational Excellence? APICS Pittsburgh Chapter may be the right place for your company to be. Our newsletter is distributed to each member of the chapter from September through June and is shared with co-workers in some of the most recognized companies in the Pittsburgh area. If you are interested in advertising in this newsletter, please contact Kevin Kilmer at 1-866 MY APICS Ext.106.



**APICS Pittsburgh Chapter
Mailing Address**

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“Advancing Productivity,
Innovation, and
Competitive Success”

- CFPIM
- CIRM
- CPIM
- CSCP

Editor: Kevin Kilmer can be reached 1 866 MY APICS Ext. 106 or email to kkilmer@zoominternet.net.

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Next PDM - Oct. 13 – TBD Nov. 11 – Phillips Respironics

Driving Directions to Rivertowne Pour House

From the PA Turnpike I-76 take Exit 57:

I376W/US-22W Monroeville

Follow the signs for US-22 BUS West towards Monroeville and merge onto US-22 BUS.

Once on US-22 BUS immediately get in the far right lane to turn on Haymaker Rd./Old Haymaker Rd at the light. Go 0.4 miles to next traffic light and turn left on Old William Penn Hwy. Go 0.4 miles and make sharp right on to Center Rd. The Pour House is on the right and the parking lot is on the left.

From the Parkway East I-376E take Exit 84B Plum:

Merge onto Haymaker Rd/Old Haymaker Rd. Go 0.3 miles to the traffic light. Turn left on Old William Penn Hwy. Go 0.4 miles and make sharp right on to Center Rd. The Pour House is on the right and the parking lot is on the left.